

---

# ALTERNATIVE PERFORMANCE MEASURES

## TABLES 31/12/2020



EVENTO SOSTENIBLE



Cuida del medio ambiente. Imprime sólo si es necesario

---

**Stock Market Data \***

		31/12/2019	31/03/2020	30/06/2020	30/09/2020	31/12/2020
Number of outstanding shares	n°	6.362.072.000	6.453.592.000	6.453.592.000	6.350.061.000	6.350.061.000
Price at the end of the period	€/share	9,180	8,984	10,320	10,510	11,700
Market capitalisation	€ M	58.404	57.979	66.601	66.739	74.296
Equity of shareholders of the parent	€ M	37.678	37.733	36.731	35.495	35.412
Price / Book value	(Market capitalisation end of period / Equity of shareholders of the parent) Times	1,55	1,54	1,81	1,88	2,10

  

		OCT-DEC 2019	JAN-MAR 2020	ABR-JUN 2020	JUL-SEP 2020	OCT-DEC 2020
(+) Net profit attributable to the parent	(or Net Profit or Reported Net Profit) € M	906	1.273	604	805	930
(-) Hybrid bonds costs	€ M	16	16	16	16	26
Net Profit amended by hybrid bonds costs	€ M	890	1.257	588	789	904
Earnings per share <sup>(1)</sup>	(Net Profit / Outstanding shares) €	0,140	0,195	0,091	0,124	0,142
Accumulated earnings per share	Earnings per share last 4 quarters €	0,534	0,581	0,563	0,550	0,552
P.E.R.	(Price at the end of the period / Accumulated earnings per share) Times	17,20	15,47	18,32	19,11	21,18
Dividend <sup>(2)</sup>	Dividends paid last 12 months + AGM attendance bonus €/share	0,356	0,373	0,373	0,405	0,405
Dividend yield	(Dividends paid last 12 months + AGM attendance bonus) / Price at the end of the period %	3,88	4,15	3,61	3,85	3,46
Adjusted Funds from Operations	€ M	2.287	2.112	1.810	2.092	2.259
Adjusted FFO per share	€/share	0,359	0,327	0,281	0,329	0,356

(1) Earnings per share in euros (basic and diluted) measured in accordance with IFRS can be obtained from the Annual Report

(2) Free-of-charge allocation rights acquisition

**Economic/Financial Data \***

Income Statement		OCT-DEC 2019	JAN-MAR 2020	ABR-JUN 2020	JUL-SEP 2020	OCT-DEC 2020
Revenues	€ M	9.980,4	9.425,9	7.041,4	7.780,6	8.897,0
Gross Margin	€ M	4.176,7	4.544,8	3.505,5	3.791,0	4.303,7
Gross Operating Profit (EBITDA)	€ M	2.605,0	2.750,6	2.167,6	2.427,0	2.664,8
Operating Profit (EBIT)	€ M	1.388,4	1.642,6	1.032,2	1.313,1	1.548,1
Net profit attributable to the parent	(or Net Profit or Reported Net Profit) € M	905,6	1.272,8	603,6	804,6	930,0
Net Operating expenses	€ M	(1.172,2)	(1.067,7)	(1.006,7)	(1.026,5)	(1.213,1)
Net Operating expenses / Gross Margin	%	28,07	23,49	28,72	27,08	28,19

Balance		31/12/2019	31/03/2020	30/06/2020	30/09/2020	31/12/2020
Total Assets	€ M	122.369	124.514	121.957	120.465	122.518
Equity	€ M	47.195	47.170	45.814	44.338	47.219
Equity Instruments with Certain Characteristics of Financial Liability	€ M	216	433	458	419	391
Net Financial Debt	€ M	38.140	37.764	37.392	38.844	35.925
Net Financial Leverage	%	44,7	44,5	44,9	46,7	43,2
Net Financial Debt / Equity	%	80,8	80,1	81,6	87,6	76,1
Net Profit last 4 quarters	€ M	3.406	3.699	3.610	3.523	3.537
Equity of shareholders of the parent	€ M	37.678	37.733	36.731	35.495	35.412
Average equity of shareholders of the parent	(beginning year+ end period)/2 € M	37.130	37.705	37.204	36.587	36.545
ROE	(Net Profit last 4 quarters/Equity of shareholders of the parent) %	9,17	9,81	9,70	9,63	9,68

(\*) The definitions of the APMs can be found on the corporate website ([www.iberdrola.com](http://www.iberdrola.com)) in the "Shareholders and Investors" section.



