



Capital Markets Day

24 September 2025

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Business Environment

Pedro Azagra CEO





Investment plan highlights



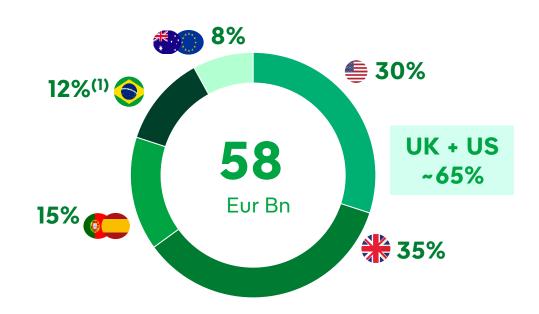
Highlights

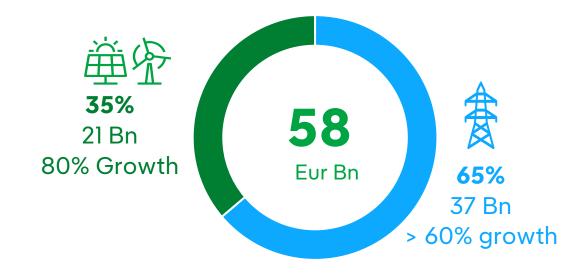


Eur 58 Bn investments in 2025-2028, 85% the investment profile in A-rated countries

Gross Investments by Country 2025-28

Gross Investments by Business 2025-28





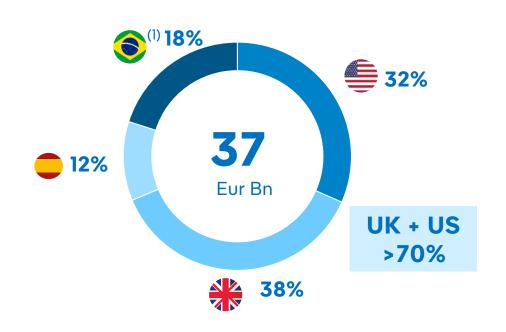
Strong focus on Networks (2/3 of total investments) and selective in Renewable Power & Customers

Networks: Investments 2025-28



Investing Eur 37 Bn in Networks in our current markets, +50% increase vs previous 4 years...

Gross Investments by Country 2025-28





9.5%

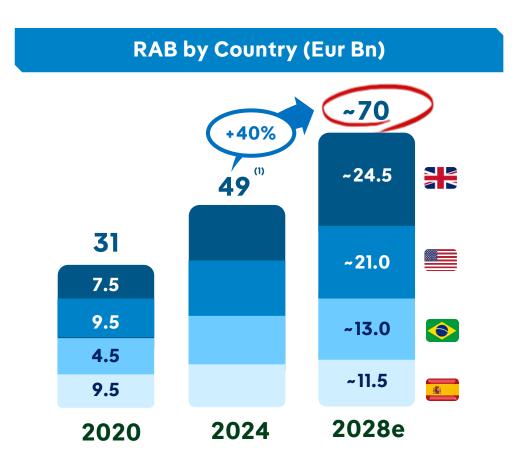
Weighted Average Nominal Return of Equity on Regulated **Networks Investments**

... with predictable frameworks driving an attractive 9.5% weighted average nominal ROE

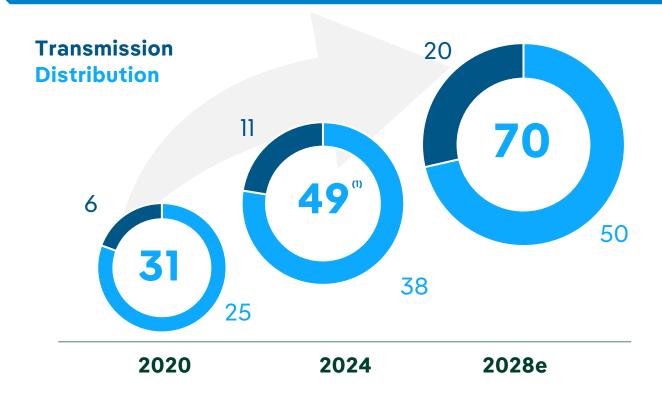
Networks: RAB



>40% RAB growth in just 4 years to reach Eur 70 Bn RAB by 2028...



RAB by activity (Eur Bn)

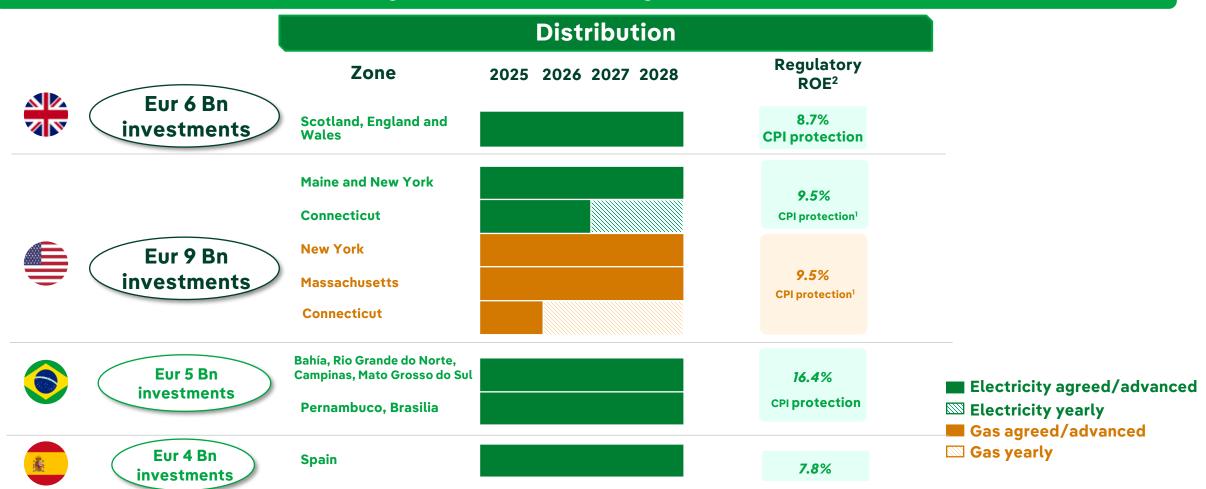


...with more than 65% in the US and the UK

Stable Regulatory Frameworks: Distribution



90% of the investments in distribution up to 2027, and 80% by 2028, with agreed or close to be agreed frameworks



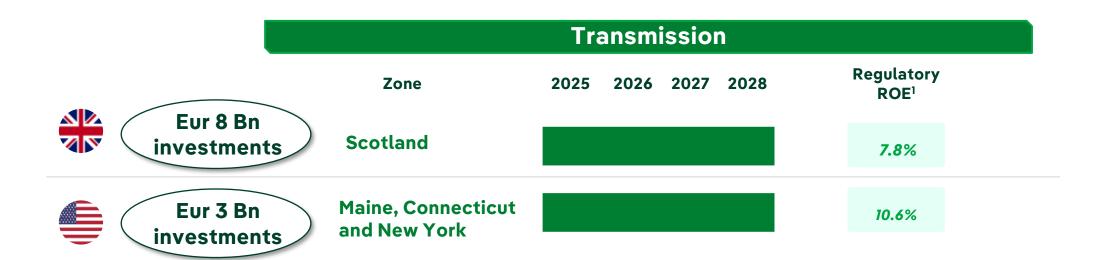


Partially protected from inflation. Investments include state regulated transmission under Rates Cases

Stable Regulatory Frameworks: Transmission



Almost 100% of rate-regulated transmission with agreed or close to be agreed frameworks up to 2028...



■ Electricity agreed/advanced

...with additional Eur 1 Bn in ongoing investments in contracted transmission during the period 2025-28 in Brasil and USA (Eur 1.5 Bn total in NECEC)



Networks: Affordability



Network investments, driving affordability and competitiveness: Enabling demand growth, reducing system costs and improving energy efficiency...

Enabling demand growth

- Releasing latent demand due to lack of infrastructures
- Cristalyzing demand prospects requires additional investments

Reducing system costs

- Reduction of congestion costs and curtailments
- Lower maintenance costs: Storms in US

Improving energy efficiency

 Infrastructures needed to allow penetration of efficient electric solutions in mobility, buildings and industry

Lower cost/MWh

as costs, mostly fixed, dilute

From recurrent O&M costs to LT investments

Shift to more energyefficient solutions

...creating a virtuous circle



Renewable Power & Customers: Assumptions



Demand growth assumptions

2024-2028

	Country	Distribution	Retail
A D	+2.1%	+2%	flat
	+2.4%	flat	
	+3.4%	+2.3%	
	+2.1%	+3.0%	flat

Power price assumptions

60-65 ~75 Eur/MWh GBP/MWh



Average 2026-2028

Drivers and key assumptions



Completion of 2,725 MW of projects under construction, of which 1,000 MW with COD in 2028

Execution of offshore projects under construction with pipeline providing optionality



Considers only commissioning of projects under construction (2,300 MW)



No additional projects considered in the short-term



Nuclear phase-out according to **signed protocol** (impact in 550 MW on 2028)¹



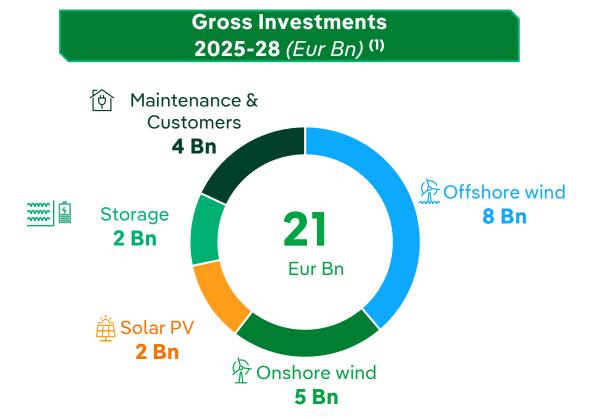
Focus on core markets: 100% investments in Australia and EU Countries

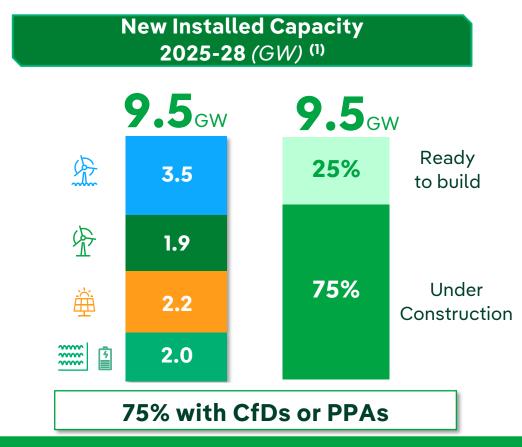


Renewable Power & Customers



Investments of Eur 21 Bn in 2025-28 (Eur 15 Bn in 2026-28), focusing on high-rated countries...





... reaching over 60 GW of installed capacity in 2028, 90% emissions free



Renewable Power: Wind Offshore and Onshore



Offshore Wind: 3.5 GW					
Country	Project	MW	COD	Status	RtM
	Vineyard Wind	806	2025	~	ITC, Utility PPA, Escalator
	EA3	1,397	2026	~	CfD (CPI indexed) + Corporate PPA
	Windanker	315	2026	~	Corporate PPA
	EA2	960	2028	~	CfD (CPI indexed)
	100% under construction				

Future offshore auction participation will continue to be limited to regulated frameworks offering adequate returns, with risk minimized through secured supply chains and route-to-market

	Onshore W	ind ⁽¹⁾	: 1.9 GW	90% under construction
Country	Project	MW	COD	Status
	Finca San Juan		2025	✓
	Rep. Isabela		2025	
	Repo. Molar del Molinar		2025	
EMES .	Labraza	600	2026	
	Iglesias		2026	
	El Escudo		2026	
	Tamega		2026	
	Kilgallioch Ext		2025	
	Hagshaw Hill	320	2025	
	Arecleoch Ext	320	2026	
	Cumberhead West		2026	
	Pontotoc Wind		2025	
	Osagrove		2026	
	LJ2A Repower	760	2025	
	Juniper Canyon Rep	700	2026	✓
	Baffin Repower		2026	✓
	LJ2b Repower		2027	\checkmark
<u> </u>	Gatza	23	2026	~

Total under construction 1.7 GW

	}		
Ready to	# projects	Average Capacity	COD
Build	4	40 MW	2027-28
(= 31101	J		



Renewable Power: PV and Storage



Solar PV: 2.2 GW				72% under construction
Country	Project	MW	COD	Status
is.	FV Ciudad Rodrigo	F70	2025	✓
	FV Ayora Cofrentes	570	2026	~
	Tower	220	2026	✓
_	Oregon Trail		2027	~
	Limes	350	2025	~
	Pr Fenix 1		2025	~
	FV Montenero		2026	~
	Tuscania		2026	~
	Montelungo		2026	~
	Schadewohl	65	2025	~
	Broadsound	376	2026	~

Storage: 2.0 G	W
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25% under construction

Country	Project	MW	COD	Status
	Revilla-Vallejera BESS		2025	~
	Campo Arañuelo I BESS	150	2025	~
	Campo Arañuelo II BESS		2025	✓
瀛	Andévalo BESS		2025	✓
	Olmedilla BESS		2025	✓
	Romeral BESS		2025	✓
	Harestanes BESS	50	2025	✓
	Smithfield BESS	250	2026	✓
	Broadsound BESS		2026	~

Total under construction 0.5 GW

Ready to # projects Average Capacity COD

2027-28

Ready to	# projects	Average Capacity
Build	9	170 MW
	<i>)</i>	

COD 2027-28

+3 GW hydro pumped storage in the pipeline



Build

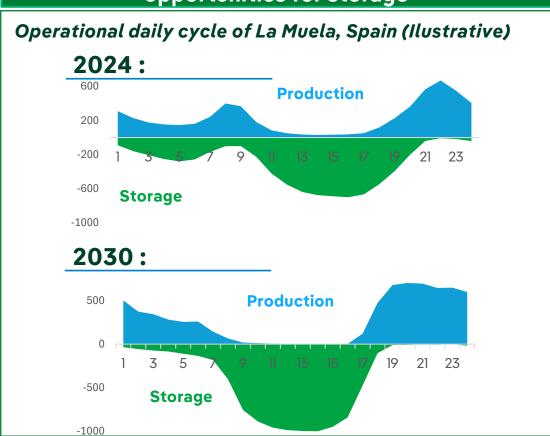
Total under construction 1.6 GW

Storage



Storage is key to balance high renewable penetration

Large renewable penetration increases opportunities for storage

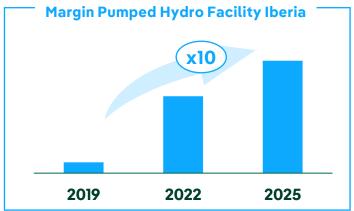


...and seasonal opportunities expected

Investment opportunities

Pumped Hydro: Long duration storage, security of supply, no degradation, long asset life

⇒ Develop additional projects in current dams in Iberia





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Batteries: Fast development, modularity, cost reduction, performance improvements

⇒ **Development in Australia** plus selective opportunities in other geographies

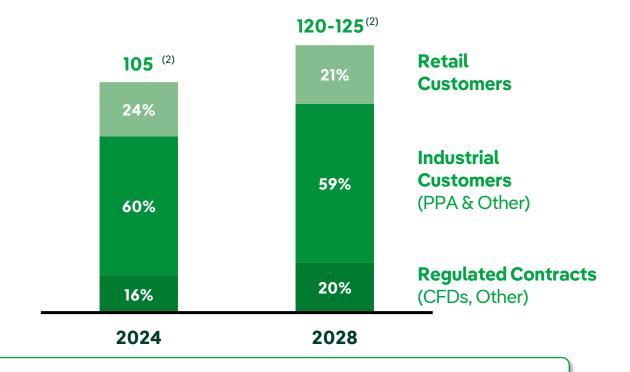


#### Power & Customers: Route to Market



## Mid and long term secured contracted income in all regions through diversified route-to-market

#### Route to market<sup>(1)</sup> (TWh)



90% secured revenues in 2026 and 75% in 2028



#### Customers



#### Eur 2.5 Bn investments in Customers' capture and management to preserve our market share and secure route-to-market

**Electricity Retail** 

- Above 11 M customers (~3 contracts per customer on average). Iberia (80%) and UK (20%)
- Flat growth in 2025-2028
- Cost to Serve focus, Service Excellence and Digitalization

Alliances with our strategic customers More than 250 TWh contracted to industrial customers worldwide up to 2030



















**Data Centers:** leading the industry

- > 11 TWh/year already contracted in USA, UK, Spain, Germany with Tier 1 companies
- >10 TWh Data Centers demand in Iberia by 2030
  - Strategic JV with Echelon. Flagship project, South Madrid
  - 7 additional projects in Spain with connections and land plots secured

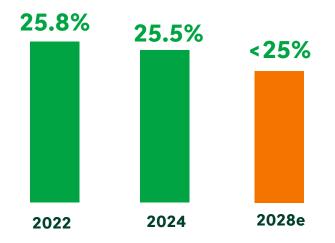


#### **Efficiencies**



## **Eur 400 M Operating Efficiencies in 2025-28**







More Networks automation & resiliency (ADMS real time load balancing and outage response)

AI- powered customer service applications & **communication** (cutting call center loads)

#### Generation

Focus on repower and hybrid solutions to maximize value from existing assets

Streamlined procurement agreements with suppliers

#### Customers

Retail cost-to-serve improvement (new AI based technology platform)

Deeper insights into consumption patterns (bespoke customer solutions)

#### **0&M**

Predictive maintenance based on Data Analytics and Al (optimizing availabilities)

Standardization of equipments and processes (lowering unit cost)

... drive Net Operating Expenses to Gross Margin ratio below 25%



# Supply chain



#### 80% of strategic equipment secured in 2025-2028...

## Local manufacturing

Focus on local purchases (95% in Networks) (no tariffs impact)



Centralized/local procurement

Global volume and standardization

Availability
Strategic equipment secured

stand

P. P.

Iberdrola

#### **Networks**

95% strategic equipment already secured

#### **Power**

Close to 100% secured for projects under construction

Risks covered

Economy of scale

**Competitive prices** 

Commodity, inflation and FX



...providing availability, securing schedule, and minimizing price volatility







# Key geographies



# **United Kingdom**





2024

# 意 Eur 15 Bn RAB

- 10 Bn **Distribution**
- 5 Bn Transmission



3,000 mw installed capacity



2.6 M retail

customers(1)

#### Capex 2025-28

#### Eur 20 Bn

#### 14 Bn Networks

- 6 Bn **Distribution**
- 8 Bn Transmission

#### 6 Bn Power & Custs.

- 80% Offshore
- 10% Onshore
- 10% Customers

#### 2028 Outlook

VS. 2024



**Eur 24.5 Bn RAB** 

+9.5 Bn

- 14.5 Bn **Distribution**
- 10 Bn Transmission



5,000 MW installed capacity<sup>2</sup>

**GW** 



**2.7** M retail

customers





#### **United States**



2024



# Eur 14 Bn RAB

- 11.5 Bn **Distribution**
- 2.5 Bn Transmission



10,500 MW installed capacity

Capex 2025-28

#### Eur 16 Bn

#### 12 Bn Networks

- 9 Bn **Distribution**
- 3 Bn Transmission

#### 4 Bn Power & Custs.

- 45% Offshore
- 45% Onshore
- 10% Solar PV

#### 2028 Outlook

VS. 2024



Eur 21 Bn RAB

+7 Bn

- 15 Bn **Distribution**
- 6 Bn Transmission



12,000 MW installed capacity

+1.5 **GW** 

Achieving the regulatory ROEs across all companies since 2024<sup>1</sup>



## **Brazil**





2024

# **Eur 11** Bn RAB

- 7 Bn **Distribution**
- 4 Bn Transmission

4,400 MW installed capacity

Capex 2025-28

### Eur 5 Bn

#### **5 Bn Networks**

- 4.5 Bn **Distribution**
- 0.5 Bn **Transmission**

# **Additional** Eur 2 Bn

Neoenergia minorities purchase

#### 2028 Outlook

VS. 2024



# Eur 13 Bn RAB

- +2 Bn
- 9 Bn **Distribution**
- 4 Bn Transmission



4,400 mw installed capacity

- GW



#### **Iberia**



2024

Capex 2025-28

2028 Outlook

VS. 2024



**Eur 11.5** Bn RAB

+2.5 Bn



32,300 MW installed capacity<sup>1</sup>

+0.5 **GW** 





Eur 9 Bn RAB



31,800 mw installed capacity



- **7.8** M retail

customers

Eur 9 Bn

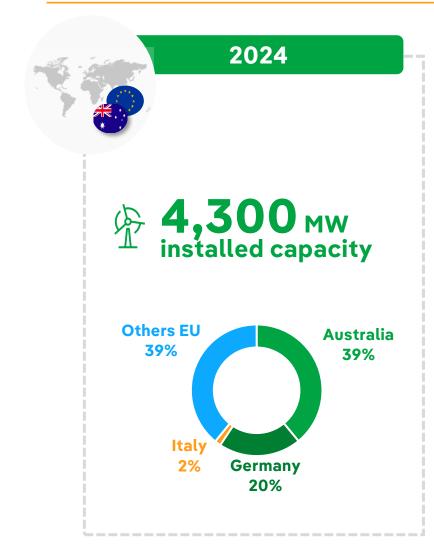
4 Bn Networks

5 Bn Power & Custs.

- 60% Renew. Power
- 40% Customers

## **Australia & Other EU**



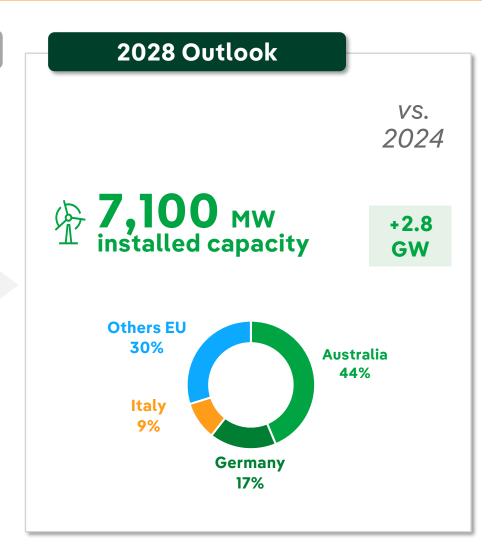


#### Capex 2025-28

## Eur 5 Bn

#### **5 Bn Power**

- 30% Offshore
- 25% Storage
- 25% Solar PV
- 20% Onshore





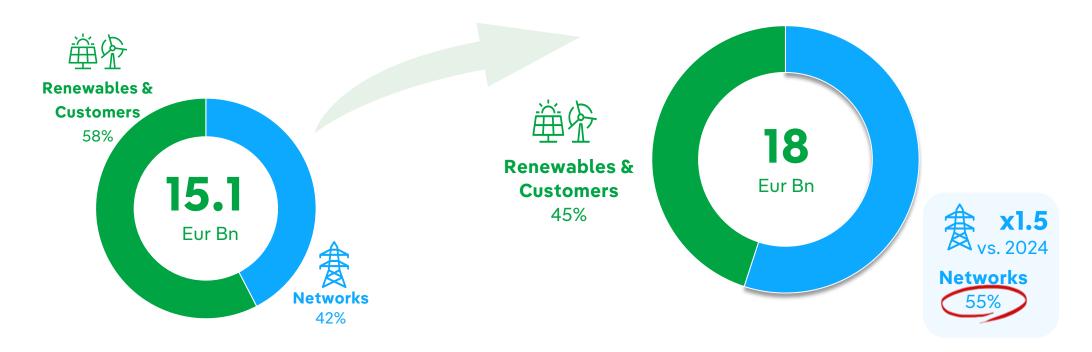
# **EBITDA:** Evolution by Business



# EBITDA expected to grow to Eur 18 Bn...

**EBITDA 2024**<sup>1</sup> (Eur Bn)

EBITDA 2028 (Eur Bn)



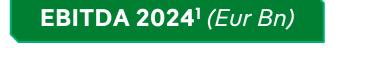
# ... driven by Networks



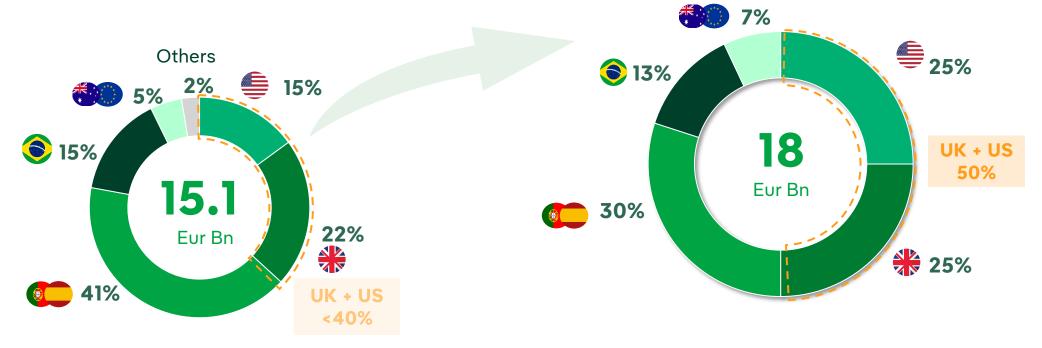
# **EBITDA:** Evolution by Country



# EBITDA expected to grow to Eur 18 Bn...



### EBITDA 2028 (Eur Bn)



... driven by growth in the US and UK

