

INFORMATIVE NOTE

09 December 2020

The energy company is making further advances through the implementation of its sustainable mobility plan, through which 150,000 electric chargers will be installed over the next five years

Iberdrola and the BNP Paribas Group revolutionise the rental market with an agreement to promote sustainable mobility in Spain

- The company has launched an *all-inclusive* solution for individuals and companies, which includes rental of the electric vehicle, installation of the charging point and the energy consumption at home and on public roads for the contracted kilometres in a single package
- Iberdrola will also install electric chargers in the group's offices and, together with BNP Paribas Real Estate, will promote charging points among the main real estate operators and shopping centres
- The agreement also includes the design and launch of financing solutions for Iberdrola customers in European countries where the BNP Paribas Group and the energy company operate, including Portugal, Italy and France, with sustainable mobility and self-consumption solutions

Iberdrola and the BNP Paribas Group aspire to revolutionise the rental market in Spain and reinforce their sustainable mobility strategy in Spain. The companies have therefore reached an agreement that includes an innovative solution, called *All-inclusive* which is aimed at individuals and companies and includes rental of electric vehicles through Arval, the installation of the charging point financed by BNP Paribas Leasing Solutions and energy consumption at home and on public roads for the contracted kilometres supplied by Iberdrola in a single package. This is a response to one of the segments with the greatest potential for growth in the coming years: fleet electrification associated with online commerce distribution.

The collaboration between the companies will be extended to other areas and will enable the energy company to install charging infrastructure in several offices of the BNP Paribas Group in Spain. The financial institution's customers and employees will therefore be able to charge their electric vehicles with 100% green energy from clean generation sources, with guarantee of renewable origin certificates.

Under the agreement, Iberdrola and BNP Paribas Real Estate will also promote charging points among the main real estate operators and shopping centres.

The collaboration also includes the design and launch of financing solutions by BNP Paribas, through its leasing and consumer loan subsidiaries, for Iberdrola customers in Spain and other European countries where BNP Paribas operates and the energy company with sustainable mobility (Smart Mobility) and self-consumption (Smart Solar) solutions, including Portugal, Italy and France.

"The agreement shows the ambition of both groups to continue promoting transport electrification and confirms the need to continue collaborating with all agents in the sector to respond to the challenges of mobility based on clean energy with no CO₂ emissions. Together with BNP Paribas, Iberdrola has also designed a comprehensive and unique proposal that meets the



Cuida del medio ambiente.

Imprime en blanco y negro y sólo si es necesario.



BNP PARIBAS



INFORMATIVE NOTE

09 December 2020

needs of one of the fastest growing segments in the field of transport electrification: fleets for last-mile delivery of online purchases," explains Raquel Blanco, Iberdrola's Global Director of Smart Mobility.

Alberto Sarricolea, Head of Corporate Banking at BNP Paribas in Spain, says that "this agreement means making many of our capabilities (renting, leasing, real estate and consumer credit services) available to customers with whom the company has a close relationship, in Spain and abroad." This agreement also "fits perfectly with BNP Paribas' ambitions in terms of sustainability," he added.

The electric charging points installed by Iberdrola under this agreement will be available on the 'Recarga Pública Iberdrola' mobile App, the only App that includes verified information on all the electric vehicle charging stations operational in Spain, those of Iberdrola and those of other operators too. With this App, you can geolocate the charger and reserve and pay from your mobile.

With this agreement, both companies reinforce their cooperation, as BNP Paribas group is one of Iberdrola's financial partners for corporate and investment banking activities and, through its subsidiary Arval, is the supplier of electric vehicles for the energy company's fleet.

Electric mobility and green recovery

Iberdrola continues its commitment to transport electrification in its transition strategy towards a decarbonised economy, as a key way of reducing emissions and pollution and ensuring the green recovery.

The company is implementing a [sustainable mobility plan](#) with an investment of 150 million euros, resulting in an increased roll-out of charging points for electric vehicles over the coming years.

The initiative will see the installation of around 150,000 charge points in homes, companies and on the public road network in cities as well as on the main motorways and highways over the next five years. The commitment to deploying high-efficiency charging points will include the company installing ultra-rapid (350 kW) charging points every 200 kilometres, super-rapid points (150 kW) every 100 kilometres, and rapid (50 kW) points every 50 kilometres.

Iberdrola is aware of the need to boost electric mobility in Spain through coordinated, effective action involving the major players. The company continues to identify opportunities to generate an industrial, commercial and innovation ecosystem to consolidate the development of sustainable mobility. As a result, it has now completed more than 40 infrastructure roll-out agreements with government departments, institutions, companies, service stations and vehicle dealers and manufacturers.

The company has recently become the first Spanish business to subscribe to The Climate Group's EV100 initiative, with the aim of accelerating the transition towards electric vehicles with a commitment to [electrifying its entire fleet of vehicles](#), enabling staff to charge their vehicles at its outlets in Spain and the United Kingdom by 2030.



Cuida del medio ambiente.

Imprime en blanco y negro y sólo si es necesario.



INFORMATIVE NOTE

09 December 2020

About Iberdrola

Iberdrola is a global energy leader, the number one wind power producer and one of the world's biggest electricity utilities by market capitalisation. The Group supplies energy to almost 100 million people in numerous countries including Spain, the United Kingdom (ScottishPower), the United States (AVANGRID), Brazil (Neoenergia), Mexico, Germany, Portugal, Italy and France. With a workforce of more than 35,000 and assets in excess of €122 billion, it recorded a turnover of over €36.4 billion and a net profit of over €3.4 billion in 2019.

Iberdrola is leading the transition towards a sustainable energy model through its investments in renewable energy, smart grids, large-scale energy storage and digital transformation in order to offer the most advanced products and services possible to its customers. Thanks to its commitment to clean energy, Iberdrola is one of the companies with the lowest emissions and an international benchmark as a result of its contribution to the fight against climate change and for sustainability.

About the BNP Paribas Group

BNP Paribas is a leading bank in Europe with an international dimension. It is present in 71 countries with nearly 199,000 professionals, 151,000 of whom are in Europe. The Group holds key positions in its three areas of activity: Corporate and Institutional Banking, Domestic Markets and International Financial Services. The Group accompanies large companies, institutions, SMEs, entrepreneurs and individuals in carrying out their projects by providing them with financing, investment, savings and insurance services.

In its Corporate and Institutional Banking and International Financial Services activities, BNP Paribas holds leading positions in Europe, has a strong presence in the Americas and a solid and growing network in the Asia-Pacific region. BNP Paribas Personal Finance is number one in consumer credit. The Group's subsidiary Arval which specialises in vehicle leasing has 1.3 million vehicles financed worldwide. More than 7,000 Arval employees in 30 countries provide flexible, easy and sustainable mobility solutions to international, large, medium and small companies, retail customers and individuals. Arval is a founding member of the Element-Arval Global Alliance, a world leader in the fleet management industry with more than 3 million vehicles in 50 countries. In Spain, Arval has more than 750 employees and more than 150,000 vehicles financed, making it the leading national operator. The company in Spain has ISO 14001 and 39001 certifications. www.arval.es

The BNP Paribas Leasing Solutions Group's subsidiary specialises in financing short and long-term capital goods through wholesale, renting, leasing and loans, with a wide range of complementary services such as life and machinery insurance. With a volume of assets in Spain of more than 720 million euros, it is a leader in financing agricultural machinery and office equipment.

BNP Paribas Real Estate is one of the leading international real estate services consultancies and offers a wide range of services covering all stages of the real estate cycle: Promotion, transaction, consultancy, valuation, property management and investment management.

With 5,400 employees, BNP Paribas Real Estate supports owners, tenants, investors and communities in their projects, thanks to its local experience in 32 countries.

