

TOTAL

IBE-WATCH FACT SHEET 12M 2016

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IBERDROLA's Net Electricity Production (provisional)

Nuclear	IBERDROLA's Net Electricity Production (provisional)						
TOTAL GROUP		C	ct-Dec 201	6		Year 2016	
Hydro	TOTAL GROUP				GWh		vs. 2015
Nuclear							
Goal							
Combined Cycle							
Cogeneration 1,802 5.3% -7.7% 6.675 4.9% 0.2%							
Renewables							
Demand							
Demand							
SPAIN						10070	
SPAIN GWh % Weight vs. 2015 Hydro 3,098 21.3% 18.3% 18,325 29.2% 48.2% 18.20 18.3%				3.2 70	223,010		2.5 70
SPAIN GWh % Weight vs. 2015 Hydro 3,098 21.3% 18.3%		•	ct-Dec 201	6		Year 2016	
Hydro	SPAIN				GWh		vs. 2015
Nuclear		3,098			18,325		48.2%
Second S							5.4%
Combined Cycle							
Cogeneration 605							62.1%
Renewables							5.1%
Wind							0.8%
Demand*	Wind						0.7%
Demand	TOTAL		100%			100%	13.1%
Hydro Reservoir levels at 30.12.16							-0.4%
**DSO Distributed Energy (Energy Generated in Power Plants bushars - Transmission Network Losses) U.K.			% (4,774 GV		,		-
U.K. GWh % Weight vs. 2015 Sy0 4.3% -16.7% Coal 0 0.0% -100.0% 1,719 12.5% -78.2% Combined Cycle 2,682 71.8% 83.6% 83.4% 60.7% 31.7% Cogeneration 0 0.0% N/A 0 0.0% N/A Cogeneration 2,738 100% -20.9% 13,737 100% -26.3% 22.5% -16.8% Cogeneration 3,738 100% -20.9% 13,737 100% -26.3% 26.3% 22.5% -16.8% 35,704 -1.5% Combined Cycle 3 0.1% N/A 26.2 0.1% N/A Cogeneration 675 14.5% -29.2% 2,557 14.3% -8.0% Cogeneration 675 6.1% 15,002 63.8% 5.2% 17.912 100% 2.9% 15,002 63.8% 5.2% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 16.0% 17.912 100% 2.9% 17.912 100% 2.9% 17.912 100% 2.9% 17.9% 17.90 16.0% 17.90 17.90 16.0% 17.90 17.9	•						
Hydro	U.K.	GWh	% Weight	vs. 2015	GWh	% Weight	vs. 2015
Coal 0 0.0% -100.0% 1,719 12.5% -78.2% Combined Cycle 2,682 71.8% 83.6% 8,341 60.7% 31.7% Cogeneration 0 0.0% N/A 0 0.0% N/A Renewables 891 23.8% -12.8% 3,087 22.5% -16.8% TOTAL 3,738 100% -20.9% 13,737 100% -26.3% Demand (managed) 9,550 -0.4% 35,704 -1.5% USA* GWh 7,000 -20.9% 13,737 100% -26.3% Lydro 86 1.9% -1.9% 327 1.8% -10.7% Combined Cycle 3 0.1% N/A 29.2% 2,557 14.3% -8.0% Renewables 3,885 83.6% -0.6% 15,002 83.8% 5.2% TOTAL 4,649 100% -6.1% 15,002 83.8% 5.2% TOWA 49,437		164			590		
Combined Cycle 2,682 71.8% 83.6% Cogeneration 0 0.0% N/A Renewables 891 23.8% -12.8% TOTAL 3,738 100% -20.9% Demand (managed) 9,550 -0.4% USA* Hydro 86 1.9% -1.9% Combined Cycle 3 0.1% N/A Cogeneration 675 14.5% -29.2% Renewables 3,885 83.6% -0.6% TOTAL 4,649 100% -6.1% Demand (managed) 9,437 18.7% *100% Avangrid Inc. (81.5% owned by Iberdrola S.A.) GWh Weight vs. 2015 Hydro 539 42.4% 406.2% Combined Cycle 423 33.2% 12.9% Combined Cycle 423 33.2% 12.9% Cogeneration 43 3.4% 5.3% Renewables 267 21.0% 83.3% 42.2% <							
Cogeneration Q Q.0% N/A Renewables 891 23.8% -12.8% 3.087 22.5% -16.8% TOTAL 3,738 100% -20.9% 13,737 100% -26.3% 35,704 -1.5% -1.5% 13,737 100% -26.3% 35,704 -1.5% -1.		2,682					
Renewables		·			,		
TOTAL 3,738 100% -20.9% 13,737 100% -26.3% 20.5% -0.4% 35,704 -1.5% -1		891			3,087		
Demand (managed) 9,550 -0.4% 35,704 -1.5%							
USA* GWh % Weight vs. 2015 GWh % Weight vs. 2015 Hydro 86 1.9% -1.9% 327 1.8% -10.7% 1.8% -10.7% Cogeneration 675 14.5% -29.2% 2.557 14.3% -8.0% Renewables 3,885 83.6% -0.6% 15,002 83.8% 5.2% TOTAL 4,649 100% -6.1% 17,912 100% 2.9% 100% Avangrid Inc. (81.5% owned by Iberdrola S.A.) BRAZIL GWh % Weight vs. 2015 Hydro 539 42.4% 406.2% 1,303 33.4% 96.7% Gogeneration 43 3.4% 5.3% 174 4.5% -1.3% Renewables 267 21.0% 83.3% 848 21.7% 56.8% TOTAL 1,273 100% 90.5% 3,901 100% 49.0% Gogeneration 479 5.2% 24.2% 62,726 1.0% Renewables 377 4.1% 54.3% 1,519 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% Renewables 368 100% -0.1% 1,437 100% -7.9% -7.9% 1,437 100% -7.9% -7.9% 1,437 100% -7.9%							-1.5%
Hydro			•			•	
Combined Cycle 3 0.1% N/A Cogeneration 675 14.5% -29.2% Renewables 3,885 83.6% -0.6% TOTAL 4,649 100% -6.1% Demand (managed) 9,437 18.7% *100% Avangrid Inc. (81.5% owned by Iberdrola S.A.) GWh % Weight vs. 2015 Hydro 539 42.4% 406.2% Cogeneration 43 3.4% 5.3% Renewables 267 21.0% 83.3% TOTAL 1,273 100% 90.5% Demand (managed) 16,122 0.2% MEXICO GWh % Weight vs. 2015 Combined Cycle 8,439 90.8% -2.4% Cogeneration 479 5.2% 24.2% Renewables 377 4.1% 54.3% TOTAL 9,295 100% 0.2% MEXICO GWh % Weight vs. 2015 Combined Cycle 8,439 90.8%	USA*	GWh	% Weight	vs. 2015	GWh	% Weight	vs. 2015
Cogeneration 675 14.5% -29.2% 2,557 14.3% -8.0% Renewables 3,885 83.6% -0.6% 15,002 83.8% 5.2% TOTAL 4,649 100% -6.1% 17,912 100% 2.9% Demand (managed) 9,437 18.7% 39,079 16.0% *100% Avangrid Inc. (81.5% owned by Iberdrola S.A.) GWh Weight vs. 2015 Hydro 539 42.4% 406.2% 1,303 33.4% 96.7% Cogeneration 43 3.4% 5.3% 174 4.5% -1.3% Renewables 267 21.0% 83.3% 174 4.5% -1.3% TOTAL 1,273 100% 90.5% 3,901 100% 49.0% Demand (managed) 16,122 0.2% 62,726 1.0% MEXICO GWh Weight vs. 2015 GWh Weight vs. 2015 Combined Cycle 8,439 90.8% -2.4% 34,795 92.6%	Hydro		1.9%	-1.9%	327	1.8%	-10.7%
Renewables 3,885 83.6% -0.6% 15,002 83.8% 5.2% 17,912 100% 2.9% 16.0% 39,079 16.0% 16.0% 17,912 100% 2.9% 16.0% 17,912 100% 2.9% 16.0% 17,912 100% 2.9% 16.0% 17,912 100% 2.9% 16.0% 16.	Combined Cycle	3	0.1%	N/A	26.2	0.1%	N/A
TOTAL		675	14.5%	-29.2%	2,557	14.3%	-8.0%
Demand (managed) 9,437 18.7% 39,079 16.0% **100% Avangrid Inc. (81.5% owned by Iberdrola S.A.) BRAZIL			83.6%	-0.6%	•	83.8%	5.2%
**100% Avangrid Inc. (81.5% owned by Iberdrola S.A.) BRAZIL		4,649	100%		17,912	100%	2.9%
BRAZIL GWh % Weight vs. 2015 Hydro 539 42.4% 406.2% Combined Cycle 423 33.2% 12.9% Cogeneration 43 3.4% 5.3% Renewables 267 21.0% 83.3% TOTAL 1,273 100% 90.5% Demand (managed) 16,122 0.2% MEXICO GWh % Weight vs. 2015 Combined Cycle 8,439 90.8% -2.4% Cogeneration 479 5.2% 24.2% Renewables 377 4.1% 54.3% TOTAL 9,295 100% 0.2% GWh % Weight vs. 2015 GWh % Weight vs. 2015 37,569 100% -2.8% Row GWh % Weight vs. 2015 GWh % Weight vs. 2015 GWh % Weight vs. 2015 TOTAL 9,295 100% 0.2%		9,437		18.7%	39,079		16.0%
Hydro							
Combined Cycle 423 33.2% 12.9% Cogeneration 43 3.4% 5.3% Renewables 267 21.0% 83.3% TOTAL 1,273 100% 90.5% Demand (managed) 16,122 0.2% MEXICO GWh % Weight vs. 2015 Cogeneration 479 5.2% 24.2% Renewables 377 4.1% 54.3% TOTAL 9,295 100% 0.2% Total Combined Cycle Cogeneration							
Cogeneration 43 3.4% 5.3% Renewables 267 21.0% 83.3% TOTAL 1,273 100% 90.5% Demand (managed) 16,122 0.2% MEXICO GWh % Weight vs. 2015 Combined Cycle 8,439 90.8% -2.4% Cogeneration 479 5.2% 24.2% Renewables 377 4.1% 54.3% TOTAL 9,295 100% 0.2% RoW GWh % Weight vs. 2015 Renewables 368 100% -0.1% Total Combined Cycle GWh Weight Vs. 2015 Weight							
Renewables 267 21.0% 83.3% 848 21.7% 56.8% TOTAL 1,273 100% 90.5% 3,901 100% 49.0% Demand (managed) 16,122 0.2% 62,726 1.0% MEXICO GWh % Weight vs. 2015 34,795 92.6% -4.4% Combined Cycle 8,439 90.8% -2.4% 34,795 92.6% -4.4% Cogeneration 479 5.2% 24.2% 1,654 4.4% 8.6% Renewables 377 4.1% 54.3% 1,119 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% RoW GWh % Weight vs. 2015 GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%					· · · · · · · · · · · · · · · · · · ·		
TOTAL 1,273 100% 90.5% 3,901 100% 49.0% Demand (managed) 16,122 0.2% 62,726 1.0% 1.0% MEXICO GWh % Weight vs. 2015 34,795 92.6% -4.4% Combined Cycle 8,439 90.8% -2.4% 34,795 92.6% -4.4% Cogeneration 479 5.2% 24.2% 1,654 4.4% 8.6% Renewables 377 4.1% 54.3% 1,119 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% RoW GWh % Weight vs. 2015 GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%							
Demand (managed) 16,122 0.2% 62,726 1.0% MEXICO GWh % Weight vs. 2015 GWh % Weight vs. 2015 Combined Cycle 8,439 90.8% -2.4% 34,795 92.6% -4.4% Cogeneration 479 5.2% 24.2% 1,654 4.4% 8.6% Renewables 377 4.1% 54.3% 1,119 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% Row GWh % Weight vs. 2015 GWh % Weight vs. 2015 1,437 100% -7.9% Renewables 368 100% -0.1% 1,437 100% -7.9%							
MEXICO GWh % Weight vs. 2015 Combined Cycle 8,439 90.8% -2.4% Cogeneration 479 5.2% 24.2% Renewables 377 4.1% 54.3% TOTAL 9,295 100% 0.2% RoW GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%			100%			100%	
Combined Cycle 8,439 90.8% -2.4% 34,795 92.6% -4.4% Cogeneration 479 5.2% 24.2% 1,654 4.4% 8.6% Renewables 377 4.1% 54.3% 1,119 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% RoW GWh % Weight vs. 2015 GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%	Demanu (managed)	10,122		0.2%	02,/20		1.0%
Combined Cycle 8,439 90.8% -2.4% 34,795 92.6% -4.4% Cogeneration 479 5.2% 24.2% 1,654 4.4% 8.6% Renewables 377 4.1% 54.3% 1,119 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% RoW GWh % Weight vs. 2015 GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%	MEXICO	GWh	% Weight	vs. 2015	GWh_	% Weight	vs. 2015
Cogeneration 479 5.2% 24.2% 1,654 4.4% 8.6% Renewables 377 4.1% 54.3% 1,119 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% RoW GWh % Weight vs. 2015 GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%							
Renewables 377 4.1% 54.3% 1,119 3.0% 51.6% TOTAL 9,295 100% 0.2% 37,569 100% -2.8% RoW GWh % Weight vs. 2015 GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%							8.6%
TOTAL 9,295 100% 0.2% 37,569 100% -2.8% RoW GWh % Weight vs. 2015 GWh % Weight vs. 2015 Renewables 368 100% -0.1% 1,437 100% -7.9%	Renewables	377	4.1%	54.3%	1,119	3.0%	51.6%
Renewables 368 100% -0.1% 1,437 100% -7.9%		9,295		0.2%		100%	-2.8%
Renewables 368 100% -0.1% 1,437 100% -7.9%	2.1/		0/ 1-1-1-1-		C) J d		-0.0-1-
	Renewables	368		-0.1% -0.1%	1,437	100%	-/.9% -7.9%

Investor Relations 1, Tomás Redondo St. 28033 Madrid

100%

368

-0.1%

100%



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IBERDROLA's Installed Capacity (Provisional)

	12M 2016	
GROUP	MW	% Weight
Hydro	11,161	24.7%
Nuclear	3,410	7.5%
Coal	874	1.9%
Combined Cycle	13,278	29.3%
Cogeneration	1,267	2.8%
Renewables	15,256	33.7%
TOTAL	45,246	100%

12M 2015		
MW	% Weight	
11,076	23.9%	
3,410	7.4%	
3,178	6.9%	
12,671	27.3%	
1,239	2.7%	
14,787	31.9%	
46,361	100%	

^{*}Note: Total MW under management. For operational purposes IFRS 11 is not being applied

SPAIN	MW	% Weight
Hydro	9 <i>,7</i> 15	37.1%
Nuclear	3,410	13.0%
Coal	874	3.3%
Combined Cycle	5,695	21.8%
Cogeneration	364	1.4%
Renewables	6,104	23.3%
TOTAL	26,161	100%

MW	% Weight
9 <i>,7</i> 12	37.1%
3,410	13.0%
874	3.3%
5,695	21.7%
390	1.5%
6,106	23.3%
26,187	100%

UK	MW	% Weight
Hydro	563	12.4%
Coal	0	0.0%
Combined Cycle	1,967	43.4%
Cogeneration	1	0.0%
Renewables	2,006	44.2%
TOTAL	4,537	100%

MW	% Weight
563	8.7%
2,304	35.6%
1,967	30.4%
1	0.0%
1,630	25.2%
6,465	100%

USA*	MW	% Weight
Hydro	118	1.7%
Combined Cycle	209	3.0%
Cogeneration	636	9.3%
Renewables	5,912	86.0%
TOTAL	6,875	100%

MW	% Weight
118	1.8%
9	0.1%
636	9.8%
5,695	88.2%
6,458	100%

*100% Avangrid Inc.	(81.5% owned	d by Iberdrola S.A.)
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BRAZIL	MW	% Weight
Hydro	764	61.3%
Combined Cycle	208	16.7%
Cogeneration	29	2.3%
Renewables	246	19.7%
TOTAL	1,247	100%

MW	% Weight
682	58.6%
208	17.8%
29	2.5%
246	21.1%
1 165	100%

MEXICO	MW	% Weight
Combined Cycle	5,200	89.6%
Cogeneration	236	4.1%
Renewables	367	6.3%
TOTAL	5,804	100%

MW	% Weight
4,793	89.7%
183	3.4%
367	6.9%
5,343	100%

RoW	MW	% Weight
Renewables	621	100%
TOTAL	621	100%

MW	% Weight
744	100%
744	100%



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Spanish Energy Balance (Provisional. Source: Red Eléctrica de España, S.A.)

	Oct-De	c 2016
	GWh	vs. 2015
Hydro	5,600	-4.0%
Nuclear	13,208	2.1%
Coal	13,783	2.0%
Combined Cycle	10,136	48.9%
Renewables and cogeneration	19,433	-8.4%
NET PRODUCTION	62,160	3.1%
Pumping consumption	-916	-30.6%
Balearic - Peninsula interconnection	-235	-11.3%
International Exchanges	85 <i>7</i>	-52.4%
DEMAND IN TRANSMISSION	61,866	2.2%

Year 2016		
GWh	vs. 2015	
39,127	25.3%	
56,095	2.4%	
35 <i>,</i> 1 <i>7</i> 9	-30.9%	
25,861	2.3%	
92,269	0.1%	
248,531	-2.3%	
-4,811	6.4%	
-1,251	-6.4%	
7,662	N/A	
250.131	0.7%	

IBERDROLA's Emissions Indicators (Provisional)

	12M 2016
C02 emissions over the period (gr. CO2 /KWh): Total	176
C02 emissions over the period (gr. CO2 /KWh): Spain	81
C02 emissions over the period (gr. CO2 /KWh): UK	358
C02 emissions over the period (gr. CO2 /KWh): USA	58
Emission-free production: Total (GWh)	78,413
Emission-free production: Spain (GWh)	54,700
Ratio emission-free production to total production: Total (%)	57%
Ratio emission-free production to total production: Spain (%)	87%
Emission-free installed capacity: Total (MW)	29,826
Emission-free installed capacity: Spain (MW)	19,229
Emission-free instaled capacity: Total (%)	66%
Emission-free instaled capacity: Spain (%)	74%
Ratio high-emission technologies production: Total (%)	3%
Ratio low-emission technologies production: Total (%)	40%

12M 2015
225
94
532
64
69,952
47,404
53%
85%
29,273
19,228
63%
73%
8%
39%

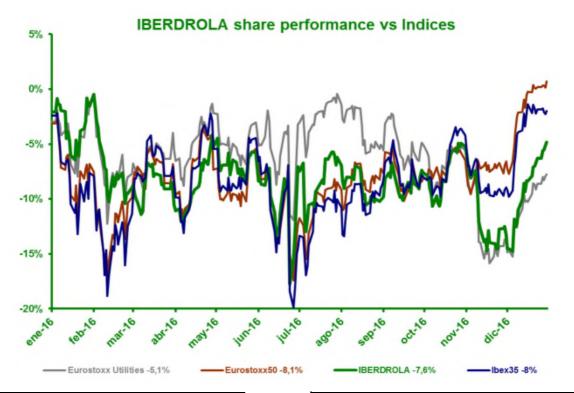
Provisional data



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Stock Market			
	Iberdrola	lbex 35	EuroStoxx Utilities
Oct-Dec 2016			
Max (Date)	6.270 (27/10/2016)	9,451.8 (16/12/2016)	252.85 (24/10/2016)
Min (Date)	5.526 (02/12/2016)	8,513.7 (05/12/2016)	222.04 (18/11/2016)
Quarterly Change	3.28%	6.86%	-2.13%

Year 2016			
Max (Date)	6.597 (29/01/2016)	9,451.8 (16/12/2016)	291.52 (24/06/2016)
Min (Date)	4.800 (24/06/2016)	7,580.2 (27/06/2016)	222.04 (18/11/2016)
Yearly Change	-4.82%	-2.01%	-7.75%



RATIOS	
Market Capitalization (30/12/16)	39,661
PER (price at 30/12/16 / EPS 15)	16.41
P/BV	0.97
(price at 30/12/16 / Equity 15)	0.97

DIVIDENDS PAID	
Gross Interim (12/01/16)	0.127
Gross Final (08/07/16 & 22/07/2016)*	0.154
Attendance premium	0.005
Dividend Yield	4.6%
(Div. Paid**/Close price)	7.0 /0

^(*) Scrip Dividend + 0.03 Eur in cash

^(**) Dividends paid in the last 12 months+attendance premium



Total Assets Equity

Capex

Net Financial Debt

IBE-WATCH FACT SHEET 12M 2016

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Financials

Gross Margin	
EBITDA	
EBIT	
Profit Before Taxes	
Net Profit	

EPS	
CFPS	
Gearing (1)	

(1) Net debt/(Net debt + Shareholders' equity)

S&P	
Moody's	
Fitch	

9M 2016	
€M	vs. 2015
9,741	2.3%
5,730	4.2%
3,257	7.6%
2,764	16.4%
2.042	6.4%

€ M	2015
103,264	104,664
39,428	40,956
28,418	28,607
3,040	2,096

9M 2016	vs. 2015
0.32	0.33
0.7	0.73
41.9%	40.7%

Senior Unsecured Debt Credit Rating	Outlook
BBB+	Stable
Baa1	Positive
BBB+	Stable

Sustainability

	Ranking
Dow Jones Sustainability World Index 2016	World Leader utility sector 2016. Iberdrola member in all editions
Global 100	Selected in 2016
FTSE4Good	First utility with nuclear assets to meet standards for FTSE 4Good. 6 years in a row selected
CDP Index 2016	A category
Global Roundtable on Climate Change	IBERDROLA one of the developers
Sustainability Yearbook Robeco Sam 2016	Classified as "Silver Class" in the electricity sector.
MERCO 2016	Leader among Spanish utilities: electricity, gas, and water industry
Euronext Vigeo index: Eurozone 120 & Europe 120	lberdrola selected
Nesweek and Green Rankings 2015	Iberdrola first Spanish utility and fourth worldwide
MSCI Global Sustainability Index Series	Iberdrola selected AAA
2015 World's Most Ethical Company	Iberdrola selected. Only Spanish utility
Fortune Global 500	Iberdrola selected
Stoxx ESG Leaders/Eurostoxx Sustainability 40	Iberdrola selected



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