Results Presentation

First Half 2020

July 22, 2020
The European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415es). The APMs are performance measures that have been calculated using the financial information from Iberdrola, S.A. and the

In addition to the financial information prepared under IFRS, this presentation includes certain alternative performance measures

release Avangrid issued on 21 July, 2020, which is available on its investor relations website at www.avangrid.com and the Securities and Exchange Commission

release Neoenergia issued on 21 July, 2020, which is available on its investor relations website at www.ri.neoenergia.com and the Brazilian Comissão de Valores Mobiliários

jurisdiction.

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This communication contains forward-looking information and statements about Iberdrola, S.A., including financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, capital expenditures, synergies, products and services, and statements regarding future performance. Forward-looking statements are statements that are not historical facts and are generally identified by the words “expects,” “anticipates,” “believes,” “intends,” “estimates” and similar expressions.

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Agenda

Highlights of the Period
COVID 19 management

Fulfilling our commitments and maintaining operations...

- AENOR quality certification received for excellence in anti COVID measures
- Infection rate much lower than the average of our countries
- Responsible re-entry plans in line with local regulations: all employees back in the office in Continental Europe and plans progressing in other geographies

Employees

- Increasing CAPEX to EUR 3,582 M in just 6 months
- Advancing purchases: EUR 7,000 M in H1

Supply chain

- Maintaining security of supply
- Measures for special and vulnerable groups

Customers

...to the benefit of all stakeholders
### Highlights of the period

**A resilient business model: increasing results even in the current scenario**

<table>
<thead>
<tr>
<th>Highlights</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adjusted EBITDA grows by 4.2%, to EUR 5,075 M</td>
<td></td>
</tr>
<tr>
<td>Reported EBITDA reaches EUR 4,918 M</td>
<td></td>
</tr>
<tr>
<td>Ongoing improvement in operational efficiency</td>
<td></td>
</tr>
<tr>
<td>Gross Investment reaches EUR 3,582 M (+2.3%), maintaining financial strength</td>
<td></td>
</tr>
<tr>
<td>Looking into the future: Greenfield M&amp;A and increasing pipeline</td>
<td></td>
</tr>
<tr>
<td>Leaders in ESG investment, after 20 years implementing our model</td>
<td></td>
</tr>
<tr>
<td>Non recurrent results: impacts from COVID Pandemic, Divestments and UK government decision to maintain corporate tax rate at 19%</td>
<td></td>
</tr>
</tbody>
</table>

**Adjusted Net Profit grows 7.5% and Reported Net Profit rises 12%, to EUR 1,845 M**
Adjusted EBITDA\(^1\) reaches EUR 5,075 M (+4.2%)
COVID Impact

Progressive normalization of demand and power prices in UK and Spain…

Monthly evolution electricity demand

- Feb: +1%
- Mar: -2%
- Apr: -18%
- May: -16%
- Jun: -9%
- Jul (MTD): -5%

2021 forward price evolution

- Feb: 41.8 (£/MWh)
- Mar: 46.0 (£/MWh)
- Apr: 39.7 (£/MWh)
- May: 40.8 (£/MWh)
- Jun: 44.4 (£/MWh)
- Jul (MTD): 44.5 (£/MWh)
Regulatory measures

...with regulatory measures progressing in other countries

- New York new rate case joint proposal signed and decision expected in October (retroactive from April)
- Initiatives launched by regulators to record COVID expenses and assess financial impacts on earnings

- Off-balance sheet COVID system loans approved to compensate pandemic impacts (BRL ~1,660 M allocated to Neoenergia)
- Extraordinary tariff review expected by Q3

~ EUR 70 M impact expected to be recovered
Operational efficiency

Net Operating Expenses improve by 3.3%…

Net Operating Expenses (M EUR)

-3.3%

H1 2019: 2,146 (26.1% NOE / GM)
H1 2020: 2,074 (25.8% NOE / GM)

…even after considering non-recurrent expenses related to COVID

1 Related mainly to donations of healthcare materials (EUR 33 M)
Gross Investments

Increasing investments despite restrictions (+2.3%)…

H1 Gross Investments by business

- **Generation & Supply** -16.9%
- **Renewables** +4.0%
- **Corporate & other** +15.0%
- **Networks** +4.5%

3,582 M EUR

- ~1,600 MW of new installed capacity in H1
- +4,900 MW installed capacity y-o-y
- More than 7,500 MW under construction

...in line with EUR 10 Bn investment objective for 2020
Cash Flow Generation

Improving cash flow generation to EUR 3,922 M, up to +1.1%...

FFO / Adjusted Net Debt

<table>
<thead>
<tr>
<th></th>
<th>H1 2019</th>
<th>H1 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>20.6%</td>
<td></td>
<td>21.7%</td>
</tr>
</tbody>
</table>

+110 bp

Ratings reaffirmed
(S&P, Moody’s and Fitch)

EUR 14.6 Bn of liquidity available
(30 months under normal scenario)

Proven access to capital markets
EUR 2.6 bn new green / sustainable financing in H1
Total sustainable financing of EUR 22.6 bn

... and maintaining financial strength
Looking into the future with transactions delivering new growth platforms…

Friendly takeover bid for Infigen
- 1,184 MW in operation
- 1,000 MW already under development with further growth potential
- Over 70% generated energy in 2020, 2021 and 2022 contracted with PPAs
- Current customer’s pipeline: investment grade or higher

Acquisition of majority stake in future development of up to 9GW of offshore wind energy capacity in Sweden

Acquisition of Aalto Power with 118 MW of onshore wind capacity in operation and a portfolio of projects totaling 636 MW in different phases of development
- 100% ownership of Ailes Marines (Saint Brieuc offshore wind farm)

Continuing with our last years strategy
Renewable Pipeline

...and reinforcing our renewable pipeline

Renewable pipeline by country

- **United States**: 36%
- **Spain**: 24%
- **IEI**: 12%
- **Brazil**: 9%
- **UK**: 10%
- **Mexico**: 9%

58,000 MW

Renewable pipeline (MW)

- **Under construction**: 7,000
- **With permits**: 14,000
- **Permits in process**: 37,000
- **Total**: 58,000

Leaders in offshore:
12 GW with seabed rights and other 9 GW under development in Sweden
Recovery plans

Multiple measures approved to accelerate green recovery

- National Energy and Climate Plan¹
- Climate Change and Energy Transition Bill currently being discussed at Congress
- Green Recovery Fund
- Long-Term Budget 2021-27
- Next Generation EU (NGEU) recovery plan
- European Strategy for Energy System Integration and Hydrogen
- Stimulus Federal Plan
- PTC extension (5 years safe harbor)
- New York sets framework to reach 70% renewable energy by 2030 (9 GW offshore by 2035)
- Virginia offshore target (5.2 GW by 2034)
- Economic and social Recovery Plan

¹ Plan Nacional Integrado de Energía y Clima (PNIEC)
Shareholder remuneration

“Iberdrola Retribución Flexible” program in execution

Supplementary dividend of EUR 0.232 per share (or a new share for 44 rights) to be paid on 4th August…

…to reach an annual shareholder remuneration of EUR 0.40 per share

Share buy-back to maintain the number of shares at 6,240 M executed
ESG and Iberdrola

Leaders in ESG investment, after 20 years implementing our model

- Social dividend included in bylaws and committed with ethics and transparency
- Iberdrola ESG focus reinforced by green recovery plans
- SDGs included in Long-Term Incentive Plan

International Awards
- AAA for MSCI
- “Dark green” for BlackRock
- “Silver class” for RobecoSAM
- Included in all editions of DJSI

Leadership in green / sustainable financing: more than EUR 22 bn
Agenda

Analysis of Results
COVID impact / Group

Two main direct COVID impacts considered, totalling EUR 228 M in H1’20: demand (EUR 157 M) at EBITDA level and bad debt (EUR 71 M) at EBIT level

<table>
<thead>
<tr>
<th>EUR M</th>
<th>DEMAND¹</th>
<th>BAD DEBT²</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Networks</td>
<td>Generation &amp;Supply</td>
</tr>
<tr>
<td>SPAIN</td>
<td>7</td>
<td>31</td>
</tr>
<tr>
<td>UK</td>
<td>23</td>
<td>29</td>
</tr>
<tr>
<td>US</td>
<td>7</td>
<td>-</td>
</tr>
<tr>
<td>MEXICO</td>
<td>-</td>
<td>11</td>
</tr>
<tr>
<td>BRAZIL</td>
<td>28</td>
<td>3</td>
</tr>
<tr>
<td>IEI</td>
<td>-</td>
<td>18</td>
</tr>
<tr>
<td>TOTAL</td>
<td>65</td>
<td>92</td>
</tr>
</tbody>
</table>

(1) Accounted for within EBITDA
(2) Accounted for in Provisions

Networks
Expected recovery of most impacts through regulatory mechanisms

Generation & Supply
- Bad debt impacts managed through commercial activity
- Proposal to OFGEM in UK for recognition of impacts in SVT
### Income Statement / Group

**Reported Net Profit** grows 12.2%, to EUR 1,844.9 M. **Adjusted Net Profit** grows +7.5%

<table>
<thead>
<tr>
<th></th>
<th>H1 2020</th>
<th>H1 2019</th>
<th>%</th>
<th>H1 2020 (Adjusted)</th>
<th>% Adjusted</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td>16,467.4</td>
<td>18,281.0</td>
<td>-9.9</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Gross Margin</strong></td>
<td>8,050.3</td>
<td>8,230.0</td>
<td>2.2</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net Operating Expenses</strong></td>
<td>-2,074.4</td>
<td>-2,145.8</td>
<td>-3.3</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Levies</strong></td>
<td>-1,057.7</td>
<td>-1,094.5</td>
<td>-3.4</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>EBITDA</strong></td>
<td>4,918.2</td>
<td>4,989.8</td>
<td>1.4</td>
<td>5,075.0</td>
<td>+4.2</td>
</tr>
<tr>
<td><strong>EBIT</strong></td>
<td>2,674.8</td>
<td>2,990.7</td>
<td>-10.6</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Net Financial Expenses</strong></td>
<td>-400.2</td>
<td>-610.9</td>
<td>-34.5</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Non Recurring Results</strong></td>
<td>505.1</td>
<td>6.8</td>
<td>n/a</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Taxes and Minorities</strong></td>
<td>-926.2</td>
<td>-734.0</td>
<td>+26.2</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Reported Net Profit</strong></td>
<td>1,844.9</td>
<td>1,644.4</td>
<td>+12.2</td>
<td>1,670.2</td>
<td>+7.5</td>
</tr>
<tr>
<td><strong>Operating Cash Flow</strong></td>
<td>3,922.3</td>
<td>3,880.9</td>
<td>+1.1</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Fx: USD +2.9%, GBP +0.3% and BRL -18.6%. With an impact of EUR -92.3 M at EBITDA level in H1 (vs EUR -2.5 M in Q1)
Results reconciliation

Adjusted results exclude main non-recurring impacts in H1’19 and H1’20, but not fx impact (EUR -92 M at EBITDA level)

EBITDA

<table>
<thead>
<tr>
<th>2020 Adjusted EBITDA</th>
<th>Reported EBITDA</th>
<th>COVID effect</th>
</tr>
</thead>
<tbody>
<tr>
<td>5,075</td>
<td>4,918</td>
<td>-157</td>
</tr>
<tr>
<td>+4.2%</td>
<td>1.4%</td>
<td></td>
</tr>
</tbody>
</table>

Net Profit

<table>
<thead>
<tr>
<th>2020 Adjusted Net Profit</th>
<th>COVID effect</th>
<th>Siemens Gamesa</th>
<th>Tax impacts</th>
<th>Reported Net Profit</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,670</td>
<td>-153</td>
<td>+485</td>
<td>-157</td>
<td>1,845</td>
</tr>
<tr>
<td>+7.5%</td>
<td></td>
<td></td>
<td></td>
<td>+12.2%</td>
</tr>
</tbody>
</table>

H1’19 Net Profit adjusted for LNG contracts sale (EUR 89 MM EBITDA; EUR 66 M Net Profit) and settlements in Spanish Networks (EUR 33 M EBITDA; EUR 25 M Net Profit)
Gross Margin / Group

Gross Margin falls 2.2%, to EUR 8,050.3 M ...

... with a negative fx impact of EUR 121.3 M
## Net Operating Expenses / Group

**Net Operating Expenses** improve 3.3%, to EUR 2,074.4 M, driven by cost containment and efficiency plans implemented in 2019.

<table>
<thead>
<tr>
<th>EUR M</th>
<th>Net Operating Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>H1 2020</td>
</tr>
<tr>
<td>Net Personnel Expenses</td>
<td>-1,071.5</td>
</tr>
<tr>
<td>Net External Services</td>
<td>-1,002.9</td>
</tr>
<tr>
<td>Total Net Op. Expenses</td>
<td>2,074.4</td>
</tr>
</tbody>
</table>

Positive fx impact compensates
EUR -33 M of donations and other expenses related to COVID
Levies / Group

Levies fall 3.4%, to EUR 1,057.7 M, …

… due mainly to lower output and prices in Spain
Networks EBITDA falls 10.6%, to EUR 2,318.6 M

EUR 65 M of COVID impact on demand and EUR 130 M of timing effects in US to be recovered from H2 2020 onwards
Results by Business / Networks

Spain
EBITDA EUR 790.7 M (EUR -45.9 M; -5.5%), due to the 50 bps lower remuneration established for 2020 in the regulatory framework (EUR -29 M) and positive settlements accounted for in H1 2019 (EUR -33 M).

US
EBITDA IFRS USD 587.8 M (USD -194.3 M; -24.8%), EBITDA US GAAP USD 732 M (-0.9%) driven mainly by USD 142 M of IFRS adjustments as a consequence of differences in volumes, energy and storm costs, that will be recovered during 2020 and following years.
USD 7 M of COVID impact on demand, to be recovered from H2 2020 onwards.

Brazil
EBITDA BRL 2,659.7 M (BRL +106.3 M; +4.2%), as positive tariff review, contribution from transmission assets and efficiencies have been mainly offset by COVID impact on demand.
BRL 150 M of COVID impact on demand, to be recovered mostly in Q3 2020
BRL 1.7 bn “off balance” COVID-account for NEO already approved

UK
EBITDA GBP 431.0 M (GBP +13.8 M; +3.3%), with higher revenues, as a consequence of investments, partially offset by lower demand due to COVID.
GBP 20 M of COVID impact on demand, to be recovered in 2022
Results by Business / Renewables

Renewables EBITDA up 5.3%, to EUR 1,226.9 M, driven by the US and the UK. Average operating capacity increases +6.1%, to 28,696 MW

**EBITDA by Geography (%)**

- Spain: 25%
- United States: 23%
- IEI*: 14%
- Brazil: 4%
- Mexico: 3%

Weak wind conditions in Q2: -1.4 p.p. vs Q2’19 (-5.5%). Good hydro conditions (reserves +55% y-o-y)

**Key Figures (EUR M)**

<table>
<thead>
<tr>
<th></th>
<th>H1 2020</th>
<th>H1 2019</th>
<th>vs H1’19 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross Margin</td>
<td>1,833.1</td>
<td>1,749.9</td>
<td>+4.8%</td>
</tr>
<tr>
<td>Net Op. Exp.</td>
<td>-384.6</td>
<td>-378.1</td>
<td>+1.7%</td>
</tr>
<tr>
<td>Levies</td>
<td>-221.6</td>
<td>-206.6</td>
<td>+7.3%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>1,226.9</td>
<td>1,165.2</td>
<td>+5.3%</td>
</tr>
</tbody>
</table>

*Iberdrola Energía Internacional, formerly RoW*
### Results by Business / Renewables

<table>
<thead>
<tr>
<th>Country</th>
<th>EBITDA</th>
<th>Change</th>
<th>% Change</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spain</td>
<td>EUR 300.7 M (EUR -79.2 M; -20.9%)</td>
<td>despite higher output (+17.9%), driven by hydro production (+51.5%), and higher PV capacity, due to lower sales price to the Supply business</td>
<td></td>
<td></td>
</tr>
<tr>
<td>US</td>
<td>USD 312.9 M (USD +34.6 M; +12.4%)</td>
<td>driven by higher output (+20.7%), explained by higher wind resource vs H1’19 and increase in average operating capacity (791 MW)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>UK</td>
<td>GBP 329.0 M (GBP +115.6 M; +54.2%)</td>
<td>due to higher production both in onshore (+12.0%) and offshore (+273.8%), as a consequence of the contribution from East Anglia 1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brazil</td>
<td>BRL 269.3 M (BRL -38.8 M; -12.6%)</td>
<td>with wind output falling (-7.8%) and prices normalizing vs last year’s extraordinary high levels</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mexico</td>
<td>USD 39.0 M (USD -6.2 M; -13.7%)</td>
<td>as a consequence of lower output (-8.0%)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IEI*</td>
<td>EUR 177.3 M (EUR -6.2 M; -3.4%)</td>
<td>due to higher development costs as business expands</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Iberdrola Energía Internacional, formerly RoW
Results by Business / Generation and Supply

Generation & Supply EBITDA up 14.3% to EUR 1,351.8 M,…

EBITDA by Geography (%)

- Spain: 60%
- Mexico: 28%
- United Kingdom: 9%
- Brazil: 2%

Key Figures (EUR M)

<table>
<thead>
<tr>
<th></th>
<th>H1 2020</th>
<th>H1 2019</th>
<th>vs H1’19 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross Margin</td>
<td>2,405.8</td>
<td>2,327.3</td>
<td>+3.4%</td>
</tr>
<tr>
<td>Net Op. Exp.</td>
<td>-658.2</td>
<td>-709.5</td>
<td>-7.2%</td>
</tr>
<tr>
<td>Levies</td>
<td>-395.7</td>
<td>-435.1</td>
<td>-9.0%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>1,351.8</td>
<td>1,182.7</td>
<td>+14.3%</td>
</tr>
</tbody>
</table>

… with EUR 92 M of COVID impact on demand
## Results by Business / Generation and Supply

<table>
<thead>
<tr>
<th>Country</th>
<th>EBITDA</th>
<th>Change</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spain</td>
<td>EUR 813 M</td>
<td>EUR +59.4 M</td>
<td>+7.9%</td>
</tr>
<tr>
<td></td>
<td>• Lower output 14,950 GWh (-16.0%), higher purchases at lower prices vs H1 2019</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>• Active management of customer portfolio: Energy + Smart Solutions</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• LNG contracts sale (+EUR 89 M) in Q2 2019</td>
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</tr>
<tr>
<td>Mexico</td>
<td>USD 422.8 M</td>
<td>USD +15.2 M</td>
<td>+3.7%</td>
</tr>
<tr>
<td></td>
<td>• Production increase (+8.0%), due to new installed capacity, partially compensated by temporary lower availability of one CCGT plant</td>
<td></td>
<td></td>
</tr>
<tr>
<td>UK</td>
<td>GBP 112.2 M</td>
<td>GBP +63.4 M</td>
<td>129.8%</td>
</tr>
<tr>
<td></td>
<td>• Recovery after weak conditions affecting 2019</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Negotiating to include demand impact in 2021 SVT review</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brazil</td>
<td>BRL 166.6 M</td>
<td>BRL +84.0 M</td>
<td>+101.7%</td>
</tr>
<tr>
<td></td>
<td>• Business normalization after the one-off effect that impacted results during 2019</td>
<td></td>
<td></td>
</tr>
<tr>
<td>IEI*</td>
<td>EUR -6.4 M</td>
<td>EUR +0.4 M</td>
<td>+6.2%</td>
</tr>
<tr>
<td></td>
<td>• Improving but still affected by initial development costs. Reaching 1,650,000 contracts, +52% vs H1 2019</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Iberdrola Energía Internacional, formerly RoW
**EBIT / Group**

Group **EBIT** falls 10.6%, to EUR 2,674.8 M, including EUR 71 M of **bad debt provisions**: EUR 35 M in **Networks**, to be mostly recovered through regulatory mechanisms and …

---

**COVID Bad Debt provisions (EUR M)**

**D&A and Provisions (EUR M)**

<table>
<thead>
<tr>
<th></th>
<th>H1 2020</th>
<th>H1 2019</th>
<th>vs H1’19 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>D &amp; A</td>
<td>-1,994.0</td>
<td>-1,821.0</td>
<td>+7.6%</td>
</tr>
<tr>
<td>Provisions</td>
<td>-249.4</td>
<td>-178.0</td>
<td>+47.3%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>2,243.4</td>
<td>-1,999.0</td>
<td>+12.2%</td>
</tr>
</tbody>
</table>

---

… EUR 36 M impact in **Generation and Supply**, a manageable amount through our commercial activity. **Delinquency rate*** (rolling credit cost vs billing) has increased from 0.81% in Q1’20 to 0.94% in H1’20

* 12 month rolling
Net Financial Expenses / Group

Net Financial Expenses improve by EUR 210.7 M to EUR 400.2 M, due to one-off fx hedges and lower cost, ...

Net Financial Exp. evolution (EUR M)

Jun 2019: -610.9
- Cost: +71.7
- Avg. debt: -42.7
- Fx and other: +181.7
Jun 2020: -400.2

Cost of Debt

Jun 2019: 3.63%*
-40 bps
Jun 2020: 3.23%

... despite higher average debt

* Jun19 restated including the cost of currency swaps linked to debt already included in Jun20
## Adjusted Net Debt / Group

### Stronger Credit metrics

<table>
<thead>
<tr>
<th>Adjusted credit metrics</th>
<th>Jun 2020***</th>
<th>Jun 2019**</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adjusted Net Debt* / EBITDA</td>
<td>3.7x</td>
<td>3.8x</td>
</tr>
<tr>
<td>FFO / Adjusted Net Debt*</td>
<td>21.7%</td>
<td>20.6%</td>
</tr>
<tr>
<td>RCF / Adjusted Net Debt*</td>
<td>20.0%</td>
<td>19.4%</td>
</tr>
<tr>
<td>Adjusted Leverage*</td>
<td>44.9%</td>
<td>45.3%</td>
</tr>
</tbody>
</table>

On a like-for-like basis, FFO / Adjusted Net Debt improves 1.1 p.p. vs 2019


** Restated including full IFRS16 criteria as considered in Dec19

*** Excluding provisions for efficiency plans.
Liquidity and debt diversification / Group

**Liquidity** totals EUR 14.6 bn, covering 30 months of financing needs

- **Cash**: EUR 2,320 M
- **Available Loans**: EUR 2,060 M
- **Credit Lines**: EUR 2,946 M
- **Backup Lines**: EUR 7,300 M

**Gross debt by market**

- **EUR bonds**: 31.5%
- **USD bonds**: 19.5%
- **GBP Bonds**: 8.0%
- **BRL Bonds**: 4.4%
- **Commercial paper**: 7.5%
- **Multilateral**: 11.3%
- **Leases**: 4.5%
- **Structured**: 2.3%
- **Bank loans**: 11.0%

Diversification in financing sources facilitates access to the market
Main financial transactions of the year

Group’s solid and sustainable profile allows funds to be raised in all markets

New financing: EUR 5,642 M

<table>
<thead>
<tr>
<th>Market</th>
<th>Amount</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bonds</td>
<td>EUR 1,110 M</td>
<td>Deals in all markets with oversubscribed order books that allowed issuing at historical minimum levels</td>
</tr>
<tr>
<td></td>
<td>USD 975 M</td>
<td></td>
</tr>
<tr>
<td></td>
<td>BRL 560 M</td>
<td></td>
</tr>
<tr>
<td>Multilateral</td>
<td>EUR 1,685 M</td>
<td>EIB reference partner</td>
</tr>
<tr>
<td></td>
<td>BRL 1,147 M</td>
<td>ICO very active in green financing</td>
</tr>
<tr>
<td>Structured</td>
<td>USD 308 M</td>
<td>BNDES, local development banks supporting Group’s investments</td>
</tr>
<tr>
<td>Bank loans</td>
<td>EUR 650 M</td>
<td>Pool of banks offering new credit and loan facilities to satisfy liquidity requirements due to low bank risk</td>
</tr>
<tr>
<td></td>
<td>USD 500 M</td>
<td></td>
</tr>
<tr>
<td></td>
<td>BRL 1,730 M</td>
<td></td>
</tr>
</tbody>
</table>

Equivalent to EUR 5.6 bn raised in 2020
Green/sustainable financing

Iberdrola remains the **world leading private group** in green bonds issued

In 2020 Iberdrola signed new transactions totaling EUR 2.6 bn of green financing for a total of EUR 22.6 bn green/sustainable financing*

*Includes sustainable credit lines
## Net Profit / Group

**Reported Net Profit** up 12.2%, to EUR 1,844.9 M, and Adjusted Net Profit +7.5%

<table>
<thead>
<tr>
<th>EUR M</th>
<th>H1 2020</th>
<th>H1 2019</th>
<th>vs H1’19 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBIT</td>
<td>2,674.8</td>
<td>2,990.7</td>
<td>10.6%</td>
</tr>
<tr>
<td>- Net Financial Expenses</td>
<td>-400.2</td>
<td>-610.9</td>
<td>-34.5%</td>
</tr>
<tr>
<td>- Equity Method</td>
<td>-8.7</td>
<td>+8.2</td>
<td>+5.1%</td>
</tr>
<tr>
<td>- Non Recurring Results</td>
<td>+505.1</td>
<td>+6.8</td>
<td>n/a</td>
</tr>
<tr>
<td>- Corporate Tax</td>
<td>-780.4</td>
<td>-545.5</td>
<td>+43.0%</td>
</tr>
<tr>
<td>- Minorities</td>
<td>-145.8</td>
<td>-188.5</td>
<td>-22.7%</td>
</tr>
<tr>
<td><strong>Reported Net Profit</strong></td>
<td><strong>1,844.9</strong></td>
<td><strong>1,644.4</strong></td>
<td><strong>+12.2%</strong></td>
</tr>
</tbody>
</table>

… affected by **non recurring results**: Siemens Gamesa capital gain partially compensated by negative impacts in taxes, mainly in UK
Agenda

Conclusions
Conclusions: First half results

Reported Net Profit of EUR 1,845 M, up 12%...

Gross investments reach EUR 3,582 M (+2.3%)

4,900 new MW in the last 12 months, exceeding 53,100 MW (~2/3 renewable)

Net Operating Expenses reduce by 3.3%

Maintaining financial strength (14.6 Bn of liquidity)

...despite COVID impacts (EUR 153 M)
Conclusions: 2020 Outlook

Solid performance on the delivery of our plans

- Investments ~EUR 10 Bn
- New Capacity ~4,000MW
- Rate Cases USA Brazil
- Efficiency Cost savings
Conclusions: 2020 Outlook

Depending on COVID evolution affecting factors such as...

- Demand
- Power prices
- Overdue Debt
- Regulatory measures to mitigate impacts

...we maintain Net Profit guidance at mid / high single-digit growth. Dividend growing in line with Net Profit.