### Performance

#### Financial performance

<table>
<thead>
<tr>
<th>Year</th>
<th>Earnings per share (€/share)</th>
<th>P/E.R. multiple</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>0.54</td>
<td>9.18</td>
</tr>
<tr>
<td>2018</td>
<td>0.47</td>
<td>7.02</td>
</tr>
<tr>
<td>2017</td>
<td>0.42</td>
<td>6.46</td>
</tr>
</tbody>
</table>

#### Key performance indicators

- **Revenue (€)**: 58,404, 44,898, 40,811
- **Operating expenses (€)**: 2,916, 2,402, 2,916
- **Earnings before tax (EBIT) (€)**: 92.4, 243, 341.2

### Sustainability

#### Environmental performance

- **Indirect CO2 emissions, Scope 2**: 2,082, 2,544, 3,415
- **Volatile organic compounds (VOC)**: 449, 335, 435
- **Fly ash produced**: 25,985, 92,440, 174,523
- **Waste generated (ash + hazardous and non-hazardous waste)**: 701,341, 654,755, 1,237,387
- **Waste recycled (ash + hazardous and non-hazardous waste)**: 685,991, 360,465, 528,977

#### Social performance

- **Employee turnover (%)**: 6.60, 10.70, 7.85
- **Fatalities**: 1, 0, 0
- **Accumulated beneficiaries Electricity for All program**: 7,000,000, 5,400,000, 3,900,000

### Targets

- **No Net Loss of biodiversity by 2050.**
- **Energy efficiency**: above 50% of the utilities used.
- **Carbon neutrality by 2050.**
- **Water consumption**: 10% progress.
- **234,000 poles** adapted to avoid electrocution of birds by 2025 in Spain.
- **150,000 charging points for electric vehicles** installed until 2025 (progress 2.5%).
- **25.8%** of the renewable energy own production.

#### Strategic goals

- **Purchases from local suppliers (%)**: 89, 86
- **Women in executive management (%)**: 11, 20, 20
- **Renewable installed capacity %**: 62, 63, 59
- **Fuel consumption**: 4.2, 4.1
- **Operational age of workforce**: 1.8, 1.6, 1.5
- **Social Development funds (€)**: 52, 54, 63

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*(Iberdrola uses the "own" installed production and capacity criteria, excluding production and installed capacity "for third parties".)*